

8th March 2023

Digital Engagement Training



You'll be creating and evaluating your own social media campaign

- **Session 1** Why social media? How to use Instagram, a basic guide.
- **Session 2** Exploring what makes engaging content and beginning to plan your own campaign.
 - **Session 3** Creating content and basic social media analytics
 - Delivering your own campaign at your CGT

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- April (TBD) Practical session in-person (possibly involving learning how to create videos and practical troubleshooting)
- **May (TBD)** Celebration sharing event with other CGT's



Session 2 – What makes engaging content?

- What types of content can I create?
- Examples of successful content
- What is engagement?
- What does engagement look like on Twitter?
- Planning your own campaign

What types of content can I create on Instagram?

Single image posts

- Square or portrait photos
- Designed graphics
- A combination photos with eyecatching text or logos

What works well for the GT

- ✓ People!
- ✓ High quality, unsual and striking images
- ✓ Archival images



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Liked by jamesasinclair and 513 others the_rhs Treat your loved ones to the ultimate day of gardening inspiration at an RHS flower show next... more – Posts





Diked by somersetgardenstrust and 61 others

thegardenstrust in this is Hugh Annesley, 5th Earl (1831-1908), who with his head gardener in the late 1870s, spent almost 40 years creating the arboretum and gardens of Castlewellan, Northern Ireland. Amazingly he managed to document it in his many photographs, like this one.

What types of content can I create on Instagram?

Carousel image posts

- Stories (in the written sense!)
- Landscape images
- A combination photos with eyecatching text or logos
- Not everything has to go in the caption ٠



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Examples of carousel posts

Sharing moments

Beth Chatto Gardens - https://www.instagram.com/p/CpZeirJNMHD/?utm_source=ig_web_copy_link

Landscape photos

Deep Fox Munro - https://www.instagram.com/p/CoVDuGzj4kj/?utm_source=ig_web_copy_link

Stories / Themes

https://www.instagram.com/p/Cnup1aMLBu7/?utm_source=ig_web_copy_link

What types of content can I create on Instagram?

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Stories

- Upcoming event info •
- Stories (in the written sense!) .
- Quizzes / polls •
- Links to other websites .
- Resharing existing content •



GARDENS = **@THEGARDENSTRUST Events**



28.11.22 Paradise on Porcelain - Catherine the Great's Green Frog Service

This talk is the third in our online series exploring how flowers and gardens have inspired ceramic artists and collectors, on Mons @ 6pm continue Tomorrow, Mon 28 Nov @ 6pm online **@ BOOK TICKETS** $\bigcirc \square$







What types of content can I create on Instagram?

Reels

- Longer form content
- Slideshows
- Add music from Instagrams library
- Snippets from events







What is engagement?

- All the ways your audience interact with your post
- You want an *engaged* audience not necessarily a big one
- When creating content think about *how* you want to engage your audience

- Shares or retweets
- Comments
- Likes
- Followers and audience growth
- Click-throughs
- Mentions (either tagged or untagged)
- Using branded hashtags



How to Increase Social Media Engagement: A Guide for Marketers (hootsuite.com)

Improving engagement し

- Use #hashtags, locations and tag other accounts
- Interesting, quirky facts (and people!)
- Lesser-known stories
- Awareness Days
- Call to action asking for help
- Partner up with other organisations
- Respond to comments & be active
- Be human 😊
- Offer something of *value* to your audience (is your content interesting, thought-provoking, entertaining, educational?



How do we ensure that people are at the heart of the stories we tell?

By James Berg, Picaroons

Cymraeg

How do we ensure that people are at the heart of our heritage organisation's digital stories? People, their history, communities, identity, culture and oral history are at the heart of many of our heritage organisations. So how can we ensure that our content is people-focused? This article by **James Berg** outlines an actionable plan through seven simple steps that ensures you are placing people at the heart of your storytelling.



How do we ensure that people are at the heart of the stories we tell? - CultureHive

Improving engagement



Seen

Thanks for sharing!

Brilliant, stay tuned next week for

more..!

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S

Ashley Edwards

Follows you

View Profile

19 Oct 2021

Thinking about new audiences

- Importance of diversity & inclusion
- Making content appeal to the broadest audience, making it accessible
- Alt text on images especially on twitter
- Mind your language tone, wordy language, assuming a certain level of knowledge
- Captions on video
- Addressing barriers



Photo: The Gardens Trust/English Heritage: Sharing Repton at Kenwood House, London

How do I ensure that the digital content I create is accessible? - CultureHive

GT Market Research – What barriers are there for new audiences?





Lack of money (41%) and time (26%)



• 'I don't know anyone who is a member or involved with them' (32% of ethnic minority audience)



Higher proportion feel like historic houses and gardens don't have any connection to their lives (35%)

Source: Beautiful Insights Online Study November 2021 (part of The Gardens Trust's lottery funded market research)

What are wider potential audiences interested in?

- People & community focus
- Wellbeing and nature focus
- Events

How can you tailor your content to suit the interests of these potential audiences?



Source: Beautiful Insights Online Study November 2021 (part of The Gardens Trust's lottery funded market research)

Use of images online

- Copyright applies on social media
- Do not share images you do not have explicit permission to use
- Use free image libraries such as Pexels, Unsplash and Wikimedia
- Google image search can help but always double check the license
- Always credit images in the caption (even free images come with conditions for reuse)
- Ask for permission of members and volunteers prior to posting

If you're not sure – don't post!







Your Campaign

For our next session:

Brainstorm ideas and settle on one for your CGT

- Think about what you want to share and *why*
- How are you going to engage your audience?
- What kind of content do you want to create? Photos, videos, graphics?
- When will you post your campaign?
- Who will create the content and post them?