

## Festival 101 – What / Why / How

Sarah Holloway – Heritage Open Days Programme Manager







Sector showcase

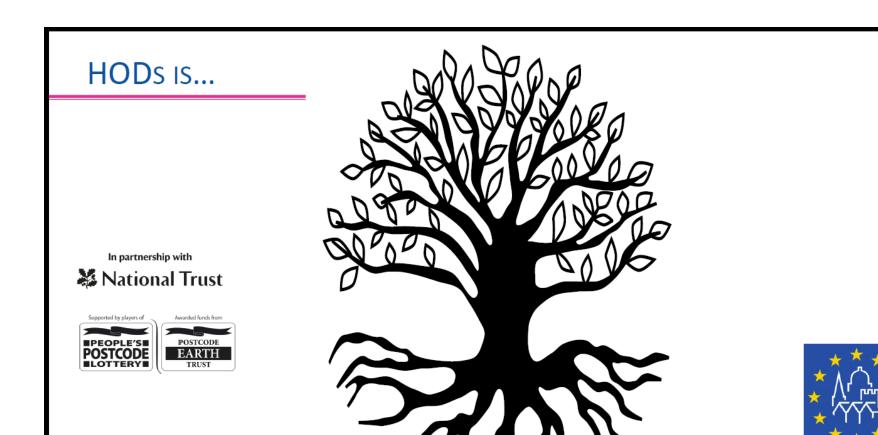
#### HODs is...

1,528 local organisers

33,100 volunteers

4,300 staff

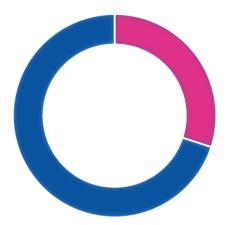




Nationally supported, locally driven

#### WHY TAKE PART?

#### PLATFORM AND REACH



1/4 - 1/3 visitors not been to heritage/cultural site in past 12 months "We attracted new members and the whole weekend was an outstanding success. New contacts made and new networks opened."

"The staff were very supportive over the whole process and the HOD website seemed to be the main source of visitors."

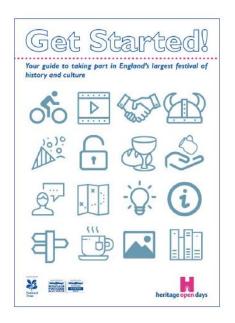
Woodhouse Farm & Garden

#### WHY TAKE PART?

#### **GUIDANCE + SUPPORT**



Training webinars + Community Cafes



Guidance packs



Public liability insurance

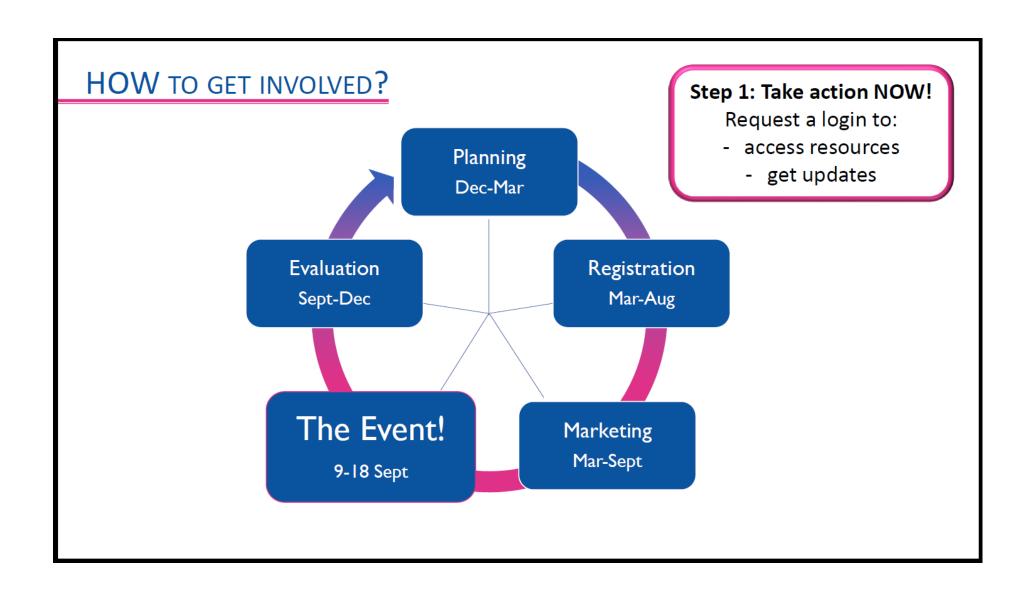


Promotional materials

#### WHY TAKE PART?



★ It's all FREE! ★





#### Your organiser area:

https://www.heritageopendays.org.uk/portal

March	Registration opens
	Planning & Inspiration webinars
	Community Cafes begin
May	Long lead press release
June	Event directory goes live
1 August	Final registration deadline
★ 9-18 Sept	THE FESTIVAL! *
15 October	Feedback deadline for inclusion in national report

## Planning ENTRY CRITERIA



It's FREE!



Takes place within the **festival dates** Any Day or Every Day! (9-18 Sept)



Offers **something special** / not normally available for free



## Planning DO A STOCK TAKE!

What do you have?

What do you need?

Who do you know that could help?

What story could you tell?





#### Extra help:

- Get started pack
  - Theme pack
- Planning & Inspiration webinar



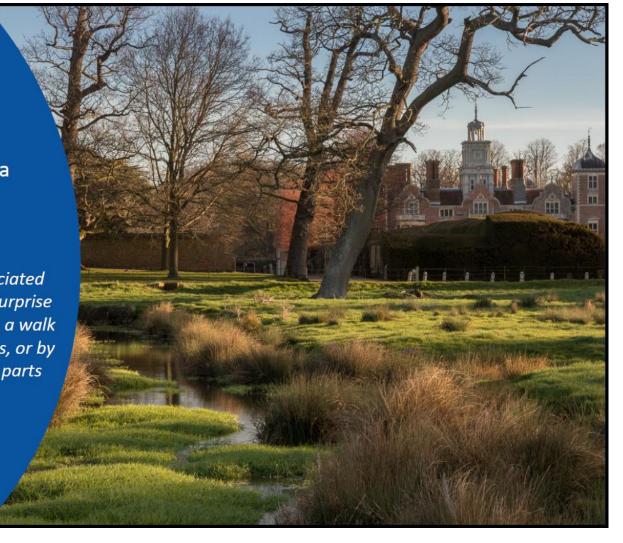
**EVENT EXAMPLE** 

#### Blickling Estate

Guided walks connecting the landscape and social history of a working estate

"'Behind the scenes' is a concept associated with the indoors, but it is possible to surprise and delight visitors by adding value to a walk they may have done hundreds of times, or by giving them the confidence to explore parts of the countryside they may not have ventured into before."

Estate Ranger





"It increases foot fall and raises membership awareness. ... It attracts visitors that wouldn't normally visit and gives a chance for less privileged visitors to come free of charge to see the gardens."

Head Gardener





#### **Catton Park**

Family Culture Day with activities including dancing, henna painting, calligraphy, sketching, archery and much more!

"We received a lot of comments from people saying they had never visited the park before and that they had enjoyed themselves."

**Broadland District Council** 



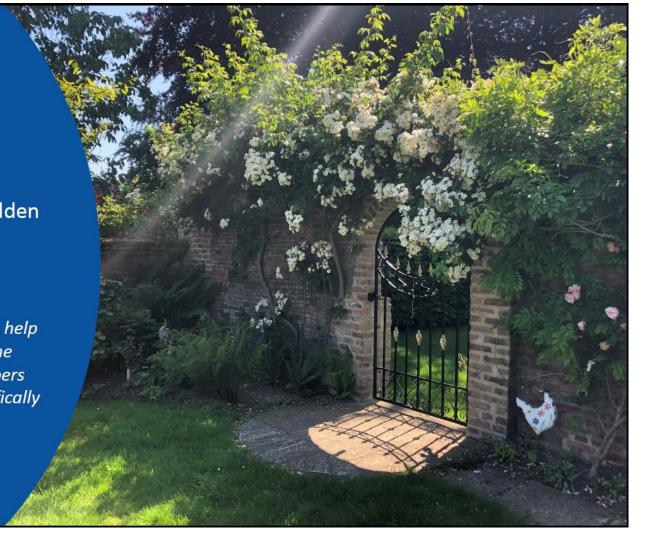
**EVENT EXAMPLE** 

# Beverley Open Gardens

COVID safe one-way trails of private gardens and other hidden green spaces in the town

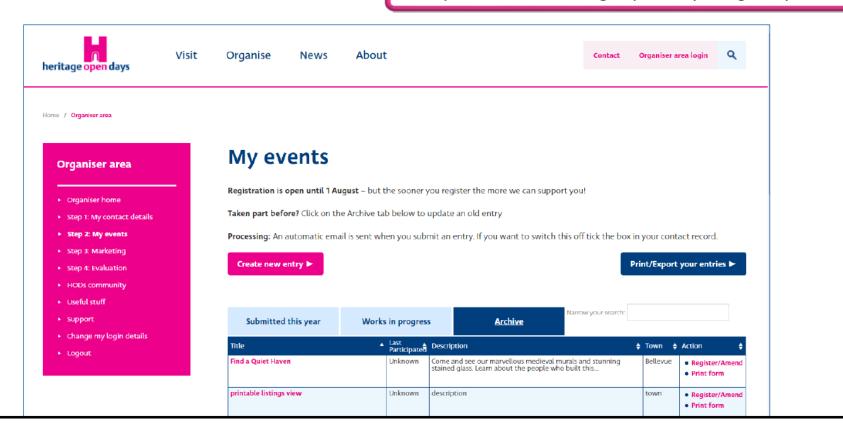
"We recruited 100s of volunteers to help this year, some were members, some not, and we also gained new members for our Civic Society who said specifically that they came because of HOD."

**Beverley Civic Society** 





https://www.heritageopendays.org.uk/portal



#### Registration TOP TIPS!

- Include image!
- Snappy title & description
- Don't forget 'tags'



#### Naughty by Nature - Online

Torquay, Devon

We are going a bit "Carry On" with our naughty horticulture trail hosted online so you can join in from the comfort of your sofa!



#### Hedgehog High Jinks and High Tea

The Old School, Old Wolverton Road, Old Wolverton, Milton Keynes, Buckinghamshire, MK12 5NH

Find out all about the Old School's resident hedgehog, Brian, and his spiky friends, in our celebration of all things Hedgehog.



#### The Elephant in the Park

Aswarby Estate, Aswarby Park, Aswarby, Sleaford, Lincolnshire, NG34 8SD

Discover the famous explorer George Bass and other voices from the past.





#### Marketing

#### Get the word out:

- · Press releases + Social media
- Tell EVERYONE! Including... taxi drivers, local businesses
- Don't forget to link: #UnforgettableGardens #AstoundingInventions

#### Signpost the way:

Put up bunting and banners



#### Extra help:

- Press release template
- Logos + design templates
  - Social media templates
- Getting Good Press webinar



### The Event!

#### Check the set:

Last hazard check

• Stewards badged and prepped?

Kettle ready and tea laid out?

Donation box out?

• Volunteer sign up sheets?

• Evaluation forms ready?

Do the pens work?



## The Event!

#### Enjoy it!

- Stay hydrated + take breaks
- Restock: refreshments / leaflets
- Check in with your fellow volunteers, is everyone ok?

#### Record it:

- Take photos for future promotional use (get permission!)
- Encourage people to leave feedback



#### **Evaluation**

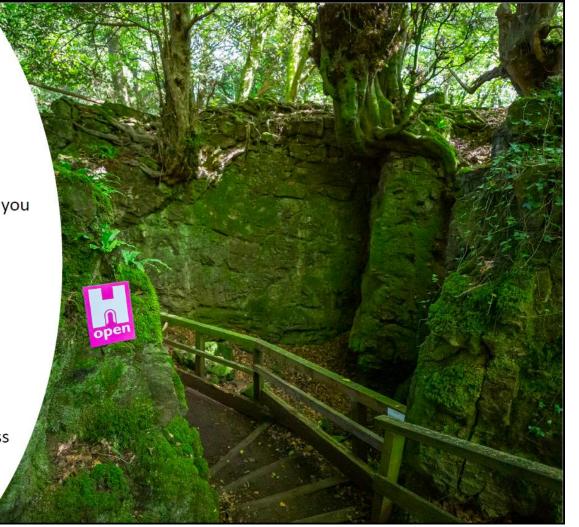
#### Tidy up and pack away

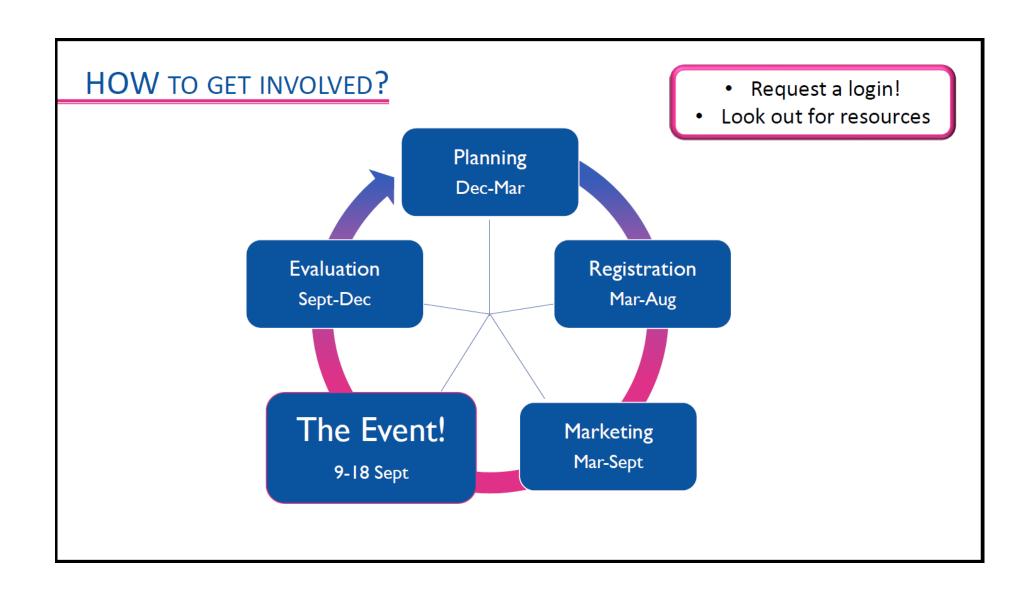
 Take down ALL the signs (TIP - a location list helps here!)

Pack away any bunting and signage that you could use again

# Take stock & pass on the feedback

- Thank everyone: volunteers / owners / sponsors
- · Send feedback to national teams
- Write up a news story for your local press





# Top Tips

- Picture this...
- Register early!
- Inform (advertise)
- Zeal (enjoy!)
- Evaluate

# heritage open days

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